To Digitally Transform Your Workplace …
Change Your Operating System

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Overview

My Frame of Reference

Experience-based Adjustments

Changing Your Operating System

Extending an Olive Branch
My Frame of Reference

Targeted business value drivers

• Cycle-times on-vector for market access
• ROI of our human resources
• More efficient science
My Frame of Reference

Targeted business value drivers

Digital transformation is a key enabler

• Fit-for-purpose workbenches
• Foundational technologies
• Information (historical & generated henceforth)
My Frame of Reference

Targeted business value drivers

Digital transformation is a key enabler

Digitalization is the new norm
My Frame of Reference

**Targeted business value drivers**

- Digital transformation is a key enabler
- Digitalization is the new norm
- AI/ML (& automation) are core capabilities
My Frame of Reference

- Targeted business value
- Digital Transformation
- Normal business
- AI/ML
Experience-based Learning & Corresponding Adjustment

Trailblazing expectations

- Targeted business value
- Digital Transformation
- Normal business
- AI/ML
Experience-based Learning & Corresponding Adjustment

Trailblazing expectations

Targeted business value

Digital Transformation

Normal business

AI/ML

Not just software
Experience-based Learning & Corresponding Adjustment

- Trailblazing expectations
- Not just software
- Snowball operations

- Targeted business value
- Digital Transformation
- Normal business
- AI/ML
Experience-based Learning & Corresponding Adjustment

- Trailblazing expectations
- Efficient intake
- Targeted business value
- Digital Transformation
- Normal business
- AI/ML
- Not just software
- Snowball operations
Changing Your Operating System

People

Job security in expertise $\rightarrow$ impart expertise in systems

Generating answers $\rightarrow$ trusting AI-generated answers
Changing Your Operating System

People

- Job security in expertise → impart expertise in systems
- Generating answers → trusting AI-generated answers

Process

- SME assimilate & link info → AI systems to do so
- Manual steps lead to QC → systems will build it in
Changing Your Operating System

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Technology

Typical applications follow rules $\rightarrow$ apply judgment
Functional needs $\rightarrow$ reasoning/decision criteria
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Information

- Models mostly table focused → enable reason & decisions
- Models focused on domains → links across for most value
Conversation? Collaboration?

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Questions?